

2016 MEMBERSHIP BENEFITS



TUSCARAWAS COUNTY CHAMBER OF COMMERCE

1323 4th Street NW New Philadelphia, Ohio 44663
330-343-4474 Fax 330-343-6526
E-Mail: info@tuschamber.com
Website: www.tuschamber.com

We are your association. We are here to serve you. Call us with your questions. If we don't have the answer, we will find it for you. If we don't have a benefit you need, we will research whether it's feasible to offer it. We exist to support our members' business needs and to help make Tuscarawas County a better place to live...a better place to work...a better place to raise a family.



For more information about membership, please contact:

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■ MONEY SAVING PROGRAMS

Health Insurance Program

Chamber members are eligible for affordable health insurance. Call the Chamber office for more information or enrollment.

Credit Card Processing to Members

We have partnered with Electronic Data Payment Systems (EDPS) to bring you the most innovative products and the best service, all at the lowest rates to our members. In addition to credit and debit card processing, EDPS also offers gift cards, check conversion, electronic benefits transfer and more. EDPS has a flyer included in your packet.

Workers' Compensation Program

Save dollars on your workers' compensation premiums by enrolling in the Chamber's group rating plan. By grouping your experience with other Chamber members, you may be eligible to save thousands of dollars.

Insurance Savings Program

As a member of the Chamber, Auto-Owners Insurance offers discounts on your business and personal insurance. For savings up to 12%, call one of our providers: Lehigh Endsley Insurance Agency - 330-343-7033, Hummel Insurance Agency - 330-893-2600 or Pretorius Coleman Insurance Agency - 330-343-7122. You may also contact Mike Mason for details at 330-343-4474.

Free Membership in our Tuscarawas Valley Safety Council

Tuscarawas Valley Safety Council holds monthly meetings to examine and resolve potential and existing safety problems. They inform participants about new techniques, products, services and provide a thorough knowledge of these services. You could be eligible to save thousands off your Workers Comp. premiums!

Leadership Tuscarawas Enrollment Savings

All Tuscarawas County Chamber of Commerce Members save \$250.00 on enrollment to the Leadership Tuscarawas!

Staples Business Advantage On Line Program

No need to waste time shopping, your savings are built into the special contract pricing established for the Tuscarawas County Chamber of Commerce. Fast and Free Delivery on all in-stock items when ordered by 3:00 pm EST. (\$50 minimum order).

Document Destruction for Members

15% off all services on all your shredding needs through Go Shred Document Destruction.

Media Partners offer New Chamber Member Discounts

WTUZ FM and WJER AM offer advertising savings to New Members. Please call the Chamber Office for more details 330-343-4474.

Grantstreet Creative LLC - Marketing Savings for Chamber Members

Grantstreet Creative LLC offers 15% off on individual marketing projects, or 25% off on a 1 year creative retainer package with the member determining the number of monthly creative hours needed.

Long-Distance Savings Plan

The Chamber has a long distance telephone savings plan with First Communications. Save up to 40%!

The TradeShow Stores LLC Program

Save 15% off on any trade show booth, banner stand or literature stand purchase.

Rock Your Business

Discounted "Rock Your Business" package price \$275! Contact Solid Rock Photo.

Telephone Savings Plan

The Chamber of Commerce has a telephone savings plan with Frontier Communications. Call The Chamber office for more information.

Peterman Plumbing

Save \$50.00 on new hot water tank installations. For more information, please contact Michael Mason at The Chamber office 330-343-4474 or michaelm@tuschamber.com.

UPS Store

20% off all copies (color or black-and-white), binding and laminating.

Mattress Warehouse

Mattress Warehouse offers 10% off for chamber members and their employees.

■ SERVICES

Tuscarawas County Chamber of Commerce Tips Club

The opportunity to share contacts and business referrals at no cost to our members.

Tuscarawas County Chamber Bucks

The Tuscarawas County Chamber of Commerce has created a new, locally-owned and operated gift certificate program that will be printed and sold at the Chamber office only. These Chamber Bucks are available in increments of \$5, \$10, \$25, and \$50. These gift certificates can only be redeemed at participating Chamber member businesses in Tuscarawas County. Confirm your business as a participating member today by calling the Tuscarawas County Chamber of Commerce.

Business Referrals

The Chamber office receives hundreds of requests each year for recommendations on goods and services provided in the Tuscarawas County area. We only refer names of Chamber members.

Import/Export Resource Center

The Chamber office provides Certificates of Origin at no charge to members for those businesses exporting merchandise.

Internet Listing

The Chamber is host to the Tuscarawas County Chamber of Commerce web site www.tuschamber.com. As a Chamber member, you are provided with two free listings in the alphabetical directory and classified directory. We can provide a link to your home page at no charge. We also have banner ads on the web site. For information and pricing, call the office.

Mailing List

The Chamber's membership list, consisting of approximately 600 business professionals in the Tuscarawas County area, is available on mailing labels. The cost is \$25.00 for members and \$75.00 for non-members. The first set for members is always free.

Meeting Room

The Chamber's conference room, which can accommodate 10 to 15 people, is available to members during business hours at no charge. For availability of dates and reservations, please contact the Chamber staff. Any catering requirements or equipment needs are the responsibility of the member.

New Resident Packets

The Chamber provides free informational packets to those interested in locating to the Tuscarawas County area.

■ PUBLICATIONS

Demographic/Economic Information

The Chamber provides free updated statistics on population, income, households, education, occupation and housing, as well as information on climate, utilities, tax rates and health care to those seeking information on the area.

Industrial Directories

Chamber members are entitled to a free copy of the Tuscarawas County Industrial Directory, which lists industries with more than five employees.

Membership Directory

The Chamber's membership directory is published annually and lists members alphabetically and by category. The directory also provides committee lists, board members, as well as other pertinent Chamber information. The book is used as a reference manual and resource book by members. Free to Chamber members.

Dover/New Philadelphia/Tuscarawas County Maps

The Chamber distributes Dover/New Philadelphia/Tuscarawas County maps to visitors. Maps in quantity are available to Chamber members for distribution.

■ EVENTS

Sponsorship is available for all events to help spotlight your business as a Chamber member.

Annual Banquet

Each year in January, the Chamber hosts its annual dinner meeting by honoring the “Large Business of the Year,” “Small Business of the Year,” “Citizen of the Year,” “Hall of Fame,” “Educator of the Year,” “Safety Council Member of the Year,” “Organization of the Year” and “Volunteer of the Year.” The Chamber’s new board of directors is introduced at this dinner which is attended by more than 250 members.

Business after Hours and Legislative Lunch

Chamber members and their guests meet, exchange business cards, and talk both business and pleasure in a relaxed atmosphere. Chamber members can host either of these events to introduce a new product, a new branch office, a grand opening or just because it is good business.

Education Events

In partnership with area schools, the Chamber honors outstanding students at the High School Leadership Awards Luncheon. The Chamber’s Business/Education committee partners with Junior Achievement to bring a mentoring program to area students.

Golf Outing

Our most popular event, the Chamber’s golf outing is sold out every year. Members have the opportunity to mingle with others in a fun, relaxed setting. Open to members only.

Tuscarawas County Chamber of Commerce Business to Business Expo

Showcase your products and services at the area’s premier Business to Business Expo! The annual Tuscarawas Chamber of Commerce Business to Business Expo is the perfect opportunity to make profitable business contacts.

■ ADVERTISING

Email Blast

Distributed to over 1200 Chamber Members, at a cost of only \$75.00. Suggested image file is a jpg format.

Website Banner Advertisement

The Chamber of Commerce has recently made Website Banner Ads available to its members for a very reasonable cost. The rates are as follows: 3-month \$100.00, 6 month \$175.00, and 1 year 300.00. Measurements of these advertisements are 200 pixels wide X 400 pixels deep.

Advertise on our Chamber Bucks

Your Company logo displayed in color on every Chamber Buck printed. Prices start at \$10 a month for 6 or 12 months. Call the Chamber Office for more details 330-343-4474.

Dover/New Philadelphia Tuscarawas County Maps

Over 10,000 Tuscarawas County maps are distributed by the Chamber each year. The opportunity to advertise in this popular publication is open to all members of the Chamber.

Monthly Mailing

The Chamber’s Monthly Mailing is distributed quarterly to over 500 businesses. Advertising is available for a minimal cost. Members may request 8.5 X 11 flyers to be enclosed in the newsletter for only \$175.00 for a single page and \$200.00 for front and back.

Annual Publications

The chamber has several publications each year that have advertising opportunities in them. These publications are normally printed professionally and the ads are sold by the printing company. These publications include our Membership Directory and the Visions Magazine, both with the Times Reporter. As a member you will be notified by the printer when the ads go on sale.

2016 MEMBERSHIP PACKET



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WELCOME

It is with great pleasure that I introduce you to the Tuscarawas County Chamber of Commerce. We have enclosed an application along with other information including our benefits package for you to look over. Please take your time in reviewing the materials and write down any questions you may have.

“The Mission of the Tuscarawas County Chamber of Commerce is the formation of strategic partnerships to advance the economic, education, civic and cultural prosperity of Tuscarawas County.”

Over 560 businesses in the Tuscarawas County area have found the value of membership in the Tuscarawas County Chamber of Commerce. I hope that you will take a few minutes to consider what we can do for you and your business.

Benefits available to Tuscarawas County Chamber of Commerce members include:

- Savings up to 42% on your Workers Comp. Insurance
- Business Referrals
- Monthly membership networking events
- Alphabetical and category listings in the business directory and website
- Savings with our Health Insurance Program
- Credit Card processing program including gift cards at fantastic rates with EDPS
- Office supply program with Staples Business Advantage
- Free Membership in our Tuscarawas County Safety Council...including many more!

On behalf of the Board of Directors and the membership, I extend to you an invitation to become a member of the Tuscarawas County Chamber of Commerce.

Kindest Regards,

Michael R. Mason
michaelm@tuschamber.com
Membership Service Coordinator

2016 RATE SCHEDULE

Effective January 1, 2016

BUSINESS: The Business Membership rate for all employers, except as specified below in special categories, is calculated according to number of full-time equivalent employees. (If your employee count is higher than 90, please contact the Tuscarawas County Chamber of Commerce office at 330.343.4474 or refer to our website at www.tuschamber.com.)

Member Category	Member dues
Single Proprietor	\$175.00
2 to 4 Employees	\$195.00
5 to 10 Employees	\$275.00
11 to 25 Employees	\$350.00
26 to 50 Employees	\$450.00
51 to 75 Employees	\$575.00
76 to 100 Employees	\$725.00
101 to 200 Employees	\$995.00
201 to 300 Employees	\$1,250.00
301 to 400 Employees	\$1,500.00
401 to 500 Employees	\$1,750.00
501 and above Employees	\$2,000.00

- 1) Non-Profit at Single Proprietor rate of \$175.00
- 2) Schools/City Government at \$260.00
- 3) County Governments \$500.00
- 4) Financial Institutions (\$15 per million dollars of local deposits)

MEMBERSHIP APPLICATION

The mission of the Tuscarawas County Chamber of Commerce is to assist in the formation of strategic partnerships to advance the economic, education, civic, and cultural prosperity of Tuscarawas County.

To help Tuscarawas County develop economic growth and civic improvement, I make application to the Tuscarawas County Chamber of Commerce. I agree to abide by the by-laws of the Tuscarawas County Chamber of Commerce and understand that membership is continuous until written resignation is submitted in advance of the renewal date. Please complete all sections of this application then return with your payment.

Date: _____ Sponsor: _____ Business opened in: _____

Name of Business/Organization: _____

Business Address/Location: _____

Mailing Address (if different): _____ Business Type _____

City: _____ State: _____ Zip: _____

Phone: _____ Fax: _____

E-mail: _____ Web Address: _____

of FT Employees: _____ # of PT Employees: _____

Contact Person: _____ Title: _____

Other Representatives: _____

Business Category (please circle): Business Banks/Savings & Loan/Financial Professional School/Education Non-Profit

(IF YOU NEED MORE ROOM FOR ANY OF THE ABOVE QUESTIONS, PLEASE ATTACH INFO.)

(PLEASE INCLUDE A BUSINESS CARD WITH YOUR APPLICATION.)

MEMBERSHIP INVESTMENT SCHEDULE for 2016

Membership investment rates for all employers, except as specified below in special categories, is calculated according to number of full-time equivalent employees.

Please refer to the Membership Rate Schedule in your packet.

Banks/Saving & Loan/Financial – Based on \$15 per million in local deposits, as determined annually at billing period. Cap of \$4,500.00

Non-profit, Individuals - \$175.00 charitable 501 (c) 3, individuals, retirees, and elected officials

School/Education – Educational Institutions \$260.00

TOTAL MEMBERSHIP INVESTMENT FOR YEAR (January through December)

Administration Fee \$ 35.00 + Membership Investment \$ _____ = _____ Total \$ _____

BUSINESS REFERRAL SERVICES

Retail items you sell: _____

Services you provide: _____

Products manufactured: _____

Would you like to provide coupons or special discount information to put in New Resident Packets?

Yes _____ No _____ If yes, please provide the office with 50 items every other month.

If possible, please supply informational brochure about your company/business.

Would you like your business to be included on the Chamber Bucks participating members list? Yes _____ No _____

CHAMBER INVOLVEMENT

How can the Chamber best serve your needs? _____

Are you interested in volunteering on a committee? _____

Please check areas of committee interest

_____ Ambassadors _____ Legislative _____ Membership _____ Retention & Expansion

Would you be interested in hosting a Business After Hours at your company? _____

Any Suggestions: _____

IMPORTANT NOTICE

I understand that membership in the Tuscarawas County Chamber of Commerce constitutes my express invitation or permission for the chamber to transmit by telephone facsimile machine to the number(s) I've provided above, e-mail or written materials, including but not limited to those relating to property, goods, services, events, meetings or notices, and the availability thereof. I also understand that these will be published in the chamber's membership directories, excluding those I've checked in the box(es):

Telephone Fax E-mail

Signed: _____ Title _____